

## CALIFORNIA • LICENSED • CONTRACTOR

Dr. C. Lance Barnett, Registrar

Summer 1999

Gray Davis, Governor

### Report of the Registrar

**T**he 70th Anniversary of the Board has provided a moment of historic opportunity. In many respects, the reflections and aspirations of the Board have been energized.

Our San Diego meeting in mid-July afforded an opportunity to recognize contractors who have helped remedy the effects of unscrupulous business deals. Continuing in this spirit of goodwill toward the community, the Board encourages contractors throughout the state to find ways to provide their services to such projects as Habitat for Humanity (see page 4). The Board applauds those contractors who have consistently taken the initiative to support their community.

Most recently, the Board initiated the mandatory Home Improvement Certification for all home improvement contractors. This is our sincere effort to increase the quality of contractors being presented to the public.

At the same time, we are refining the workings of the Board through our re-engineering project. We anticipate better service as we streamline our organization.

The Internet is another way CSLB and contractors can improve efficiency. Virtual contractors are finding the Internet can reduce paperwork, centralize their management efforts and save money. Even the Home Improvement Certification Exam can be taken via the Internet.

Daily we are finding new ways

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### Contractor Good Guys Bask in the Spotlight

**A**t the July 15, 1999, Contractors State License Board meeting in San Diego, Contractors State License Board acting Chairman Robert Alvarado prefaced a presentation to two San Diego contractors by stating that the vast majority of California contractors do a great job, but unfortunately the public usually hears only about the bad operators.

"The fact is many contractors perform above and beyond, yet go unnoticed. That will not be the case today," said Mr. Alvarado.

More than a year ago, the Contractors State License Board began building a case against a San Diego contracting company that had defrauded dozens of

homeowners. When a local television consumer reporter ran the story, volunteers responded and stepped forward to help.

Sarah Albanese of Albanese Construction was honored for putting in scores of volunteer hours, evaluating the situation at two homes and compiling comprehensive, itemized materials lists. Nielsen-Dillingham Builders, under the direction of Mary Howell and Steve Marble, was also distinguished for coordinating close to 50 subcontractors who put in thousands of free hours and materials to repair and rebuild two homes left nearly uninhabitable by the fraudulent contractor.

Marti Emerald, KGTV's Troubleshooter, who aired the original story, followed up with additional reports publicly acknowledging these good guy contractors. Ms. Emerald was honored at the Board meeting, as well.



Sarah Albanese



Marti Emerald



Bob Alvarado presents an award to Mary Howell of Nielson-Dillingham Construction.

### Calling All Home Improvement Contractors!

If you do any kind of work within your existing classification in which you contract with **homeowners**, or if you subcontract to contractors who sign a contract with **homeowners**, you **MUST** obtain the Home Improvement Certification by July 1, 2000.

The purpose of this certification is to educate contractors about requirements in home improvement contracts. The law was passed by the Legislature and signed by the Governor.

You may study for and take the open-book HIC Exam on the CSLB website at [www.cslb.ca.gov](http://www.cslb.ca.gov). Read more about it on page 3.

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Official Publication of the  
Contractors State License Board

Summer 1999

### State of California

Gray Davis  
Governor

Aileen Adams  
Secretary, State and Consumer  
Services Agency

Kathleen Hamilton  
Director, Department of  
Consumer Affairs

Dr. C. Lance Barnett  
Registrar of Contractors

### Members of the Contractors State License Board

Joe Tavaglione	<i>B-Contractor, Chair</i>
Robert H. Alvarado	<i>Public Member, Labor Vice-Chair</i>
John Chalker	<i>Public Member</i>
Minerva Lopez-Baffo	<i>Public Member</i>
David Lucchetti	<i>Specialty Contractor</i>
Mrs. Phil Moore	<i>Public Member</i>
Hacob "Jake" Shirvanian	<i>Public Member</i>

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## CSLB Board Meetings

**September 8-9, 1999**

Cancelled  
Contractor Meeting  
Fresno

**October 20-21, 1999**

Board Meeting  
Manhattan Beach

**November 9-10, 1999**

Special Board Meeting  
Riverside

**January 26-27, 2000**

Board Meeting  
Sacramento



Acting Board Chairman Bob Alvarado congratulates Bert Sandman of Teichert Construction at CSLB's recent 70th Anniversary Celebration. —Photo by Kurt Fishback

## And Now We Are Seventy

The CSLB marked seven decades of service to California's contractors and consumers by hosting a special event after the June 16, 1999, Board meeting in Sacramento.

Acting Board Chairman Robert Alvarado and Registrar Dr. C. Lance Barnett directed a program at which a joint State Assembly and Senate resolution was read by Senator Dick Mountjoy. The resolution congratulated the Board and decreed June 13-19, 1999, as "Contractor's Week." Additionally, proclamations and congratulatory letters from State Senator Patrick Johnston and Assemblymember

Anthony Pescetti were presented. A billboard encouraging consumers to hire only licensed contractors also was unveiled at the event.

Other presentations included past reflections from former Registrar Gail Jesswein, a congratulatory letter from the wife of former Registrar David Phillips, and recognition of two CSLB record-holders. First, Teichert Construction was congratulated for possessing the longest-held license—number eight—since September 24, 1929, and CSLB employee Lupe De Raya was recognized as being the longest currently serving CSLB employee.

## Board Member Minnie Lopez-Baffo Receives A Tribute From The Governor

Citing decades of service in numerous community organizations, First Lady Sharon Davis recently presented a Governor's proclamation declaring June 24, 1999, as "Minnie Lopez-Baffo Day" throughout the state. Ms. Lopez-Baffo, a Contractors State License Board member since 1995, received the proclamation at a ceremony in Los Angeles. The proclamation praised her for "outstanding leadership to the community" and called her "a woman of integrity and dedication," as well as "a role model and mentor for many Californians."

"Minnie is an exemplary member of the Contractors State License Board, representing not only the community but all of California's consumers," said

CSLB Registrar Dr. C. Lance Barnett, who was joined at the presentation ceremony by Board Chairman Joe Tavaglione and Board Member Nina Tate.



Minnie Lopez-Baffo

Additionally, Ms. Lopez-Baffo received certificates of commendation from more than 25 people representing local and state government officials. Ms. Lopez-Baffo is a Senate President Pro Tempore's appointee to the Contractors State License Board.

## HIC Coming to a Mailbox Near You

The first wave of Home Improvement Certification packets was delivered by good, old-fashioned mail to thousands of contractors in June 1999. The 9x12 envelope packet includes the exam, an application and answer sheet, a study guide, and a self-addressed return envelope. If you do not receive your packet by September 15, 1999, call (916) 255-3900 and a duplicate will be forwarded to you.

Even if you have received your packet by mail and want to take the exam on the CSLB Internet website, you are encouraged to join the more than 6000 contractors who have already done so. By taking the exam on the Internet, you receive instantaneous test results and you will receive your new pocket card more quickly.

A few things to remember about the Home Improvement Certification:

- All home improvement contractors or qualifiers —both sub and general — are required to take this exam and become certified by July 1, 2000.

- The certification will allow home improvement contractors to continue performing the **same work within their existing classifications.**
- The exam, application/answer sheet, and study guide are available on the Internet at [www.cslb.ca.gov](http://www.cslb.ca.gov). The test results are immediate, and a new pocket card can be mailed to you more quickly than with the pencil and paper test.
- Those who take the mailed pencil and paper exam should keep their exam and booklet as proof until the new pocket card is issued.
- The exam and certification are **FREE.**
- If you already took and passed the exam on the Internet and you receive a packet in the mail, you should not take the test again.
- If a qualifier/contractor has more than one current license and passes the exam, the certification will be added automatically to all current licenses and new pocket cards will be issued for all licenses.

## New and Improved!

### Free Contractor Education Seminars Coming Your Way

Seven new locations. Three new topics. CSLB's Contractor Education Seminars are coming your way in the fall and winter of 1999-2000. Watch the next issue of this newsletter for specific dates, seminar sites, and a registration form. Cities in which Contractor Education Seminars are planned include: Eureka, Santa Rosa, San Jose, San Luis Obispo, Los Angeles, Modesto, and Palm Springs.

Each seminar will take place from 6:30-9:00 p.m. on a weeknight.

Because the 1998-99 seminars were so well-received by contractors, we anticipate a great deal of interest in the 1999-2000 seminars. The next newsletter will include a registration form—be sure to register early. The free seminars are provided as a service of the Contractors State License Board to interested contractors.

### What Is Available on the New CSLB Website

The CSLB website has received more than one and one-half million hits in the last 30 days. Whether or not that is due to its new, improved look is not clear. Here are a few of the new attractions you can visit or revisit at [www.cslb.ca.gov](http://www.cslb.ca.gov):

- The contractors license check is the Board's most active feature, though not our most recent. Consumers are encouraged to verify licenses before hiring any contractor.
- The Home Improvement Certification exam is one way to practice for and take the test.
- If your *California Licensed Contractor* newsletter gets lost in the mail, chewed up by the dog or is used as fish and chips wrapping, you can check out the latest issue on the CSLB website.
- Changes in the law, Board meeting dates, and basic contractor information are all on the web.



## CONTRACTOR EDUCATION CORNER

### Associated Builders and Contractors 1999 Educational Workshop Series

Subcontracts, Purchase Orders & Change Orders  
9/10/99—Embassy Suites, Milpitas  
9/24/99—Sacramento Inn, Sacramento  
Both workshops are 8:15 a.m.—noon

Collections, Mechanics Liens & Stop Notices  
9/10/99—Embassy Suites, Milpitas  
9/24/99—Sacramento Inn, Sacramento  
Both workshops are 12:45–4:30 p.m.

Safety, Part II: Trenching, Excavating & Scaffolding  
10/8/99—Sacramento Inn, Sacramento  
10/29/99—Pleasanton, Hilton  
Times to be announced

Claims ADR, Litigation, Collections  
10/22/99—Pleasanton Hilton  
For information, call (925) 829-9230

### California Arborists Association

Fall Pest Management Seminar  
9/16/99—Sebastapol

CPR/Aerial Rescue Workshop  
9/17/99—San Mateo

Climbing Skills & Rigging  
10/1/99—Burlingame

For information, call (707) 254-8862

### International Conference of Building Officials

More than 60 Seminars covering the widest variety of subjects

Providing technical knowledge in a practical form

Featuring industry-recognized instructors and illustrated workbooks

Continuing education units

On-site training availability

For information, call (800) 284-4406 x3418

### Pacific Gas & Electric Company

#### Seminars for Heating, Ventilation & Air Conditioning Contractors (C-20):

Title 24 Residential Compliance Credit Training on Design; Diagnostic Testing; Installation Standards; and Equipment Sizing & Selecting

Design: 10/15, 10/20, 11/3, 11/17, 12/3, 12/17

Diagnostic Testing: 10/14, 10/22, 11/19, 12/2, 12/16

Installation Standards: 10/12, 10/21, 11/18, 12/1, 12/15

Equipment Sizing & Selecting: 10/13, 10/19, 11/2, 11/16, 12/2, 12/14

Seminar dates listed above are for 1999.

Co-sponsored by the California Energy Commission. For further information, call Karen Lynch at PG&E's Stockton Training Center. From Northern California call (800) 244-9912. From Southern California call (209) 932-2500.



## First Ladies Build . . .

**but they need your volunteer help!**

**F**irst Ladies across the nation have joined Habitat for Humanity in a commitment to organize all-female crews to construct one Habitat home in every state capital. California's First Lady is supporting the Habitat for Humanity "First Ladies Build" program and is partnering with Sacramento's Habitat for Humanity to coordinate a California team of women to raise funds and design and build a safe, decent and affordable home for a needy family. The family selected to receive the home will invest 500 hours of sweat equity.

**While being billed as the "First Ladies Build," participation by men is welcomed and encouraged.**

The new home, including a fully-landscaped yard, is scheduled to be completed and dedicated by November 1999. The framing will begin September 3, 1999, followed by a 10-day "blitz build." Sacramento Habitat for Humanity needs volunteer help from skilled craftspeople for stucco, framing, drywall, and roofing work, and they need volunteer general superintendents. Any number of

days you can give is appreciated, and Habitat for Humanity welcomes volunteers statewide. If you would like to volunteer or provide monetary or product donations, please contact Julie Carlson at (916) 498-9162, fax to (916) 498-1099, or e-mail her at [jcarlson@tunervanir.com](mailto:jcarlson@tunervanir.com). There is no specific deadline, but Habitat for Humanity asks that you contact them early if you are interested.

Since 1991, women crews have built more than 200 Habitat for Humanity homes. "First Ladies Build" will add at least 50 more homes to this total.

The Habitat for Humanity website is [www.habitat.org](http://www.habitat.org).



**H**abitat for Humanity, Los Angeles, would like to hear from Southern California contractors. To get involved or get information, call Lesley Goodkind, Habitat LA Volunteer Coordinator, at (213) 975-9757 ext. 221.

## **Enforcement Grab Bag**

### **Unlicensed Contractors Get More Than a Citation**

**C**SLB deputies and local law enforcement officials were busy at a sting in San Ramon on June 15 and 16, 1999, where 34 individuals were cited for contracting without a license and for operating without a local business license. Of the 34, four were taken to county jail on outstanding warrants and another four were released pending further investigation for a charge of using another contractor's license. The sting was held at the request of, and in cooperation with, the San Ramon Police Department and San Ramon Building and Safety Services.

Every week somewhere in California, the CSLB Statewide Investigation and Fraud Team (SWIFT) units conduct at least two stings. In 1997-98, CSLB filed 1,618 citations against unlicensed contractors.

If you have unlicensed contracting activity to report or need to contact SWIFT, call (916) 255-2924 in Northern California or (714) 994-7435 in Southern California.

### **Open and Shut Case of Grand Theft**

A Los Angeles County glazing contractor pleaded guilty to two felony counts of grand theft in the Whittier Division Municipal Court on June 10, 1999. The president and responsible managing officer for the glazing contractor was sentenced to three years of formal probation. It was established that more than a dozen victims were financially injured in an amount in excess of \$30,000. A restitution hearing is set at which the schedule of payments to each victim will be determined. Over the course of time, if the glazing contractor does not pay, he will serve 180 days in the county jail.

The CSLB and the Los Angeles County District Attorney's Office prepared the case against the glass and window contractor who followed a pattern of taking large, illegal down payments to install residential windows, diverting the money to pay for personal expenses, then abandoning the jobs.

## **United Service Alert Would Dig a Call from You**



California is one of the fastest-growing states in the nation, and the underground infrastruc-

ture of gas, electric, telephone, cable television, sewer and water systems is growing right along with the population. To avoid hitting underground facilities, call 1-800-227-2600 and an Underground Service Alert (USA a.k.a. DigAlert in Southern California) customer service representative will process your excavation information and notify all USA members who may have facilities in conflict with your excavation project. USA is a not-for-profit, non-governmental agency designed to expedite your excavation notification by providing you one statewide telephone number—1-800-227-2600.

Here's how easy it is: Outline your excavation in white paint, and call 1-800-227-2600 two working days before

you dig and give the following information:

- Your name, telephone number and company information
- Nature or type of excavation
- Excavation location - Provide county, place, and address or description of your digging project (include nearest cross street, and other tie in measurements.)

Once your information is received, the customer service representative will give you a ticket number for your call. Your USA ticket will be active for 14 calendar days from the date you call in.

Once the USA members are notified, they have two days to locate or mark the approximate location of their underground facilities, advise you of the location of their facilities or give you clearance to dig.

So when you plan to dig, do it safely. **Call—1-800-227-2600 Before You Dig.**

## Disciplinary Actions

### March-May 1999

NOTE: Disciplinary actions do not include licenses suspended for failure to maintain required bonds.

### Business & Professions Code Sections

The following B&P Codes may be referenced in the list of Disciplinary Actions.

490	Relationship of conviction of a crime to licensed activity
7018.5	Failing to provide notice to owner regarding lien provisions
7026.7	Advertising as a contractor without a license
7028	Acting in the capacity of a contractor without license
7029	Contracting as a joint venture without the required license
7029.5	Failing, as a plumbing, electrical sign or well drilling contractor, to display identification on business vehicles
7030	Failing to include in a contract the notice that contractors are licensed by the Contractors State License Board
7030.5	Failing to fulfill the requirement that the contractor's license number be placed on all contracts, subcontracts, calls for bid, and other forms of advertising
7071.11	Judgment or admitted claim against bond
7083	Failing to report a change of address, namestyle, or personnel within 90 days
7085.6	Failing to comply with an arbitration award
7090.1	Failing to comply with civil penalty or "order to correct" in Registrar's citation
7097	Suspension of additional licenses
7098	Revocation of additional licenses
7099.6	Non-compliance with a final citation
7107	Abandonment of a project without legal excuse
7108	Diverted funds or property received for a specific job to other purposes
7109	Willfully disregarded plans and specifications, or failing to complete the job in a good and workmanlike manner
7109.5	Violation of Safety Laws resulting in death or serious injury
7110	Willful disregard and violation of building laws
7110.1	Violating Section 206.5 of the Labor Code
7111	Failing to keep records and to make them available to a representative of the Registrar
7111.1	Refusing to or failing to cooperate with deputy in investigation
7112	Misrepresentation of a material fact on an application
7113	Failing to complete a project for the price stated in the contract
7113.5	Avoiding or settling for less than lawful obligations as a contractor through the various bankruptcy proceedings
7114	Aiding and abetting an unlicensed person
7115	Failing to comply with the Contractors' Law
7116	Committing a willful or fraudulent act as a contractor
7117	Acting as a contractor out of namestyle
7117.5	Contracting with inactive license
7118	Contracting with unlicensed person
7119	Failing to prosecute a job with diligence
7120	Failing to pay for materials or services
7121	Prohibition against associating with suspended or revoked license
7122	Participation of license in violating Contractors Law
7122.5	Responsibility of Qualifying Person for acts committed by his/her principal
7123	Conviction of a Felony in connection with construction activities
7124	A plea of nolo contendere is considered a conviction
7154	Employment of unregistered home improvement salesman
7155	Participation in violation by a home improvement salesman
7157	Model Home kickback prohibition
7159	Failing to comply with contract requirements
7161(b)	False advertising

## License Revocations

NAME	CITY	LICENSE #	DATE	SECTIONS VIOLATED
AAAA PUMP AND DRILLING	ALPINE	160841	04/08/1999	498, 7112, 7097, 7098, 7121, 7121.5, 7122.5
ADVANCED DEVELOPMENT	MONROVIA	477961	04/29/1999	710(A), 7113, 7114, 7097, 7098, 7121, 7121.5
AFFORDABLE SMLS GTTR	SACRAMENTO	717724	04/29/1999	7090.1
ALEX BERCOVITZ	SAN DIEGO	429735	03/26/1999	7107, 7109(A), 7111, 7113, 7115/7083, 7159/7117(A), 7097, 7098, 7121, 7121.5
ALFREDO RUBIO	HEMET	649069	03/26/1999	7107, 7113, 7115/7027.1, 7030.5(C), 7159/7117, 7117.6, 7161(A), 7097, 7098, 7121, 7121.5
ALL AMERICAN DECKS	VENTURA	711139	04/29/1999	7090.1
ALL-WAYS ROOFING CO	SAN FRANCISCO	621783	05/12/1999	7107, 7109A, 7113, 7110, 7115(7030, 7159)
AMERICAN ENVIRNMNTL	GRANITE BAY	699003	05/24/1999	7090.1
ANDERSON KEN BUILDERS	RIVERSIDE	544743	04/27/1999	7090.1
BANT ELECTRIC	ARCADIA	513301	03/05/1999	7085.6
BARBA SAL & SON'S CONST	SAN FERNANDO	689316	04/29/1999	7112
BASKIN JEFFREY LAWRENCE	CAMARILLO	674376	03/11/1999	7090.1
BATH-MASTERS	MOUNTAIN VIEW	444304	05/28/1999	7090.1
BAYLIS KENNETH C	WOODLAND HILLS	619220	03/08/1999	7090.1
BEAVER'S CONSTRUCTION	HAYWARD	548882	05/12/1999	7107, 7109A, 7113, 7115(7159)
BELL RICHARD INSTLLTNS INC	WALNUT	683107	05/17/1999	7090.1
BERRY RON COMPANY THE	LOMPOC	519002	05/06/1999	7090.1
BETTENCOURT DAVID N	RIVERSIDE	687742	05/20/1999	7090.1
BILL SPOONER GENERAL CONT	SACRAMENTO	315719	03/09/1999	7107, 7109A, 7110, 7115, 7159, 7097, 7098, 7121, 7121.5
BLACK J HOMER & CO	OAKLAND	329532	03/16/1999	7090.1
BOSS CONSTRUCTION	COSTA MESA	491761	05/17/1999	7090.1
BRENTWOOD ROOFING	TEMECULA	334060	04/16/1999	7085.6
BRUCKER PAUL M	WATSONVILLE	619241	03/25/1999	7090.1
BUILTTRON	HUNTINGTON BCH	425972	05/20/1999	7090.1
BUTCH BISBEE'S OUR GANG RF	PACIFIC GROVE	411951	05/12/1999	7122.5
C D PAVING & SEALING	CHINO	384884	05/20/1999	7090.1
CALAMUSA DRYWALL CO	RNCHO CUCMNG	392136	04/29/1999	7097, 7098, 7121, 7121.5
CASTRO CONSTRUCTION	NATIONAL CITY	490446	05/20/1999	7090.1
CENTRAL COAST FLOORING	PASO ROBLES	657415	03/25/1999	7090.1
CHALLENGE CONST CO	DANVILLE	274473	05/06/1999	7090.1
CONRADI ROOFING	BAKERSFIELD	626707	05/05/1999	7107, 7109A, 7113, 7116, 7159
CONSTRUCTION UNLIMITED	CHULA VISTA	409297	04/16/1999	7107, 7109(A), 7109(B), 7113, 7115/7028, 7159/7097, 7098, 7121, 7121.5
CORNWELL C CONSTRUCTION	NORTHBRIDGE	592003	04/13/1999	7090.1
CRADIT ART CONSTRUCTION	RNCHO SNTA MRG	431364	05/03/1999	7090.1
CRAWL CONSTRUCTION	LOS ANGELES	640515	04/08/1999	7107, 7109(A), 7111(A), 7113, 7115/7030(C), 7116, 7097, 7098, 7121, 7121.5
CREATIVE HARDWOOD FLOORS	SAN JOSE	704113	05/28/1999	7090.1
CREATIVE LNDSCPS/P WOLTZE	LOMPOC	317442	05/28/1999	7090.1
D G INC	SAN DIEGO	655388	04/29/1999	498, 7112, 7123
DAVIS DALE EVERETT	LA PUENTE	635578	03/08/1999	7090.1
DEAN JAMES KALER	BYRON	687863	03/04/1999	7107, 7109, 7113, 7117.6, 7115(7030A, B2, 7159)
DEE NEWCOMB SERVICES	BAKERSFIELD	675588	05/12/1999	7107, 7108, 7113, 7119
DELHI CONCRETE	SANTA MARIA	431406	04/09/1999	7090.1
DIMAURO JAMES PAINTING	BRADLEY	697200	04/30/1999	7090.1
DIMENSIONS INC	DENVER	535084	03/02/1999	7090.1
DONALD G. HUBBELL	LA VERNE	369739	04/16/1999	7121.5, 7122, 7122.5, 7097, 7098, 7121
DOUGLASS GREER	SAN DIEGO	585323	04/29/1999	7097, 7098, 7121, 7121.5
EAGLE DRYWALL COMPANY	RNCHO CUCMNG	675330	04/29/1999	7123
EASTSHORE ROOFING	BERKELEY	698758	05/12/1999	7107, 7109AB, 7113, 7030, 7110(1689.7), 7117B, 7117.6, 7115(7068.1)
EBERLE CONSTRUCTION	APPLE VALLEY	588583	04/27/1999	7090.1
EDWARDS JAYME DUANE	TORRANCE	586098	03/08/1999	7090.1
ELITE ROOFING CO	SACRAMENTO	668720	03/30/1999	7090.1
EYLER JOHN	EAGLE ROCK	696527	04/23/1999	7090.1
FELDCO KITCHEN CABINETS	NO HOLLYWOOD	539668	05/28/1999	7090.1
FRANK & SONS	LA HABRA	465925	03/25/1999	7085.6
G M MOSCHKE ROOFING	DENAIR	610631	05/14/1999	7107, 7109A, 7113, 7117.5(5)
GENERAL INTERIORS	PHELAN	396411	03/26/1999	7113, 7097, 7098, 7121, 7121.5
GEORGE'S SPRINKLER CO	SIMI VALLEY	207093	05/28/1999	7090.1
GIANNI BUILDING CONTR	MIDDLETOWN	626149	04/29/1999	7090.1
GLOBAL CONTRACTORS	LANCASTER	349210	05/25/1999	7090.1
GRANT HOMES INC	MODESTO	553947	03/30/1999	7090.1
GY CONSTRUCTION	SAN BERNARDINO	611904	04/23/1999	7090.1
H H K CONSTRUCTION INC	ANAHEIM	510314	05/17/1999	7090.1
HAMMER TIME CONSTRUCTION	RIVERSIDE	702709	04/06/1999	7090.1
HANLON BRIAN KEVIN	THOUSAND OAKS	456826	04/09/1999	7090.1
HAPPY ROOM ADTNS/DSGN PLS	BURBANK	659822	03/03/1999	7090.1
HAYES ROOFING	LOS GATOS	493786	05/28/1999	7090.1
HOME-GUARD MOBILE HM SVCS	MONROVIA	454277	04/29/1999	7090.1
HOVENIER EGON E CONST	YORBA LINDA	451088	05/20/1999	7090.1
J M H BUILDERS	LOWER LAKE	604889	05/27/1999	7085.6
JERRY C. TROYNA	CRESCENT CITY	332008	05/12/1999	7107, 7109A, 7113, 7030A, B, C
JESTER BLACK	COMPTON	651420	04/29/1999	7090, 7107, 7109, 7110, 7113, 7097, 7098, 7121, 7121.5
JONES DARYL JAMES	THOUSAND OAKS	656575	05/27/1999	7090.1

## License Revocations

NAME	CITY	LICENSE #	DATE	SECTIONS VIOLATED
JONES G M CONSTRUCTION	YUBA CITY	645661	05/18/1999	7090.1
JONES HAL PAINTING & DECO	PERRIS	294541	05/17/1999	7090.1
K C TILE	CULVER CITY	614256	03/05/1999	7085.6
K I CONSTRUCTION CORP	VAN NUYS	663961	05/12/1999	7107, 7109(A,B), 7113, 7115, 7159, 7116
KEN WOOD MASONRY	CYN COUNTRY	717784	03/31/1999	7112, 7097, 7098, 7121, 7121.5
KITCHEN BY DESIGN	EL CAJON	661650	05/25/1999	7090.1
L & L PAINTING CO	SANTA CLARA	726613	05/28/1999	7090.1
LEARY CONSTRUCTION	VISALIA	619706	03/25/1999	7090.1
LOU GRANT CONSTRUCTION	ROHNERT PARK	638482	05/12/1999	7108.5, 7110 (1689.7), 7113, 7117,7123, 7115(7159,7083)
M G M ELECTRIC	LOS ANGELES	596092	03/08/1999	7090.1
MARTYN GARY W	SUNLAND	663225	03/24/1999	7090.1
MC AULIFFE & SONS PLASTER	COTTONWOOD	550355	03/10/1999	7090.1
MC NEIL MICHAEL D	SAN DIEGO	621350	03/19/1999	7090.1
MCCLEAN CONSTRUCTION	LOS ANGELES	603833	03/26/1999	7107, 7108.5, 7109(A), 7113, 7115/7030, 7159/7117.5(C), 7119, 7120, 7097, 7098, 7121, 7121.5, 7122.5
MERIT PLUMBING INC	ESCONDIDO	344524	05/24/1999	7090.1
MERRITT & MERRITT	RIVERSIDE	399736	03/24/1999	71099A), 7113, 7108.5, 7119, 7120, 7097, 7098, 7121, 7121.5
MID VALLEY LANDSCAPING	CLOVIS	305614	03/30/1999	7090.1
MILLER WILLIAM J CONST CO	SN JN CAPISTRNO	407580	05/17/1999	7090.1
MOUNTAIN VALLEY LANDSCAPE	REDLANDS	524984	04/21/1999	7107, 7109(A), 7109(B), 7113, 7115/7030, 7030.5, 7159/7117.6, 7110, 7071.11, 7097, 7098, 7121, 7121.5
NESTOR JOHN	CARLSBAD	631077	04/02/1999	7108, 7097, 7098, 7121, 7121.5
NOBLE & SONS MOBILE WASH	GROVER CITY	512487	05/12/1999	7107,7116,7109A,7113,7030C, 7115(7159), 7117.5B,C,
NORTHERN RESURFACING CO	ANDERSON	669336	03/02/1999	7090.1
OUR GANG ROOFING INC	PACIFIC GROVE	602914	05/12/1999	7107,7109A,7113,7115(7159)
PACIFIC SUN COMMUNICATIONS	SAN DIEGO	689807	03/19/1999	7090.1
PERMA-FLEX	NEWPORT BEACH	567975	05/25/1999	7090.1
PIAZZA JOSEPH PHILIP JR	COSTA MESA	589975	04/23/1999	7090.1
PLASTI-CRAFT SIGNS	CERRITOS	662419	03/19/1999	7090.1
PRECISION FLOOR COVERING	CARMICHAEL	548005	05/12/1999	7030,7107,7116,7110(1689.7),7115(7159)
PRECISION INSTALLATION	CATHEDRAL CITY	677702	04/27/1999	7090.1
PROFESSIONAL PLASTERING	HAWTHORNE	649527	05/20/1999	7090.1
QUALITY BUILDERS AND DESIGN	RIALTO	406353	04/09/1999	7090.1
RAINEY HAROLD	RIVERSIDE	280360	03/03/1999	7090.1
RED-E CO GEN BLDG/CONCRT	EL CAJON	727888	05/05/1999	7090.1
REESE LANDSCAPE CO INC	FALLBROOK	454534	05/24/1999	7085.6
RICHEY M R/ALL SEASONS RFNG	LANCASTER	628595	04/13/1999	7090.1
ROBERTSON CONSTRUCTION	SAN DIEGO	719495	04/29/1999	7097, 7098, 7121.5, 7122.5, 7121
ROBERTSON CONSTRUCTION	SAN DIEGO	719495	04/29/1999	490, 498, 7112, 7123, 7097, 7098, 7121, 7121.5
ROLAND FLOORING	SAN DIEGO	684112	03/17/1999	7090.1
ROOFTEC CORP/ALLIED RFNG	SANTA CLARITA	639994	03/17/1999	7090.1
S & S DEVELOPMENT LTD	ALTADENA	307877	04/13/1999	7090.1
S C S INVESTMENTS INC	SANTA CRUZ	702280	03/02/1999	7090.1
SAHARA POOLS INC	LA VERNE	350240	04/16/1999	7097, 7098, 7107, 7109, 7110, 7113, 7115(7030, 7159), 7116
SCHLICHT MICHAEL CURTIS	TORRANCE	677093	05/03/1999	7090.1
SHADES OF EDEN POOLS/SPAS	OCEANSIDE	700904	05/17/1999	7090.1
SHANO J O CONSTRUCTION	SAN DIEGO	714993	05/24/1999	7090.1
SIERRA TO CITY CONST	FOLSOM	632607	03/30/1999	7090.1
SMITH T A LANDSCAPE CONTR	REDLANDS	348371	05/03/1999	7090.1
SSM CONST MANAGEMENT	SACRAMENTO	714143	05/28/1999	7090.1
STERLING LANDSCAPE	FALLBROOK	543377	05/20/1999	7090.1
STOCKTON K/K E S CONST	CALABASAS	375834	04/27/1999	7090.1
STONECRETE UNLIMITED	ESCONDIDO	640360	05/18/1999	7090.1
SWANK K C ROOFING	FREEDOM	658308	03/02/1999	7090.1
T L C PAINTING	WESTWOOD	709740	04/29/1999	7090.1
TERRY IKEMI PAINTING	VAN NUYS	462237	05/12/1999	7097, 7098, 7121.5, 7122.5
TIM POLLARD CONSTRUCTION	FRESNO	710154	05/12/1999	7107, 7109A,B, 7113, 7111.1, 7115 (7159), 7119, 7117
TRADE WEST CONSTRUCTION	VICTORVILLE	311614	05/20/1999	7090.1
TRIALLITY INC/UNITED IRON WKS	ONTARIO	311276	05/24/1999	7090.1
TRIANGLE	CARMICHAEL	574197	03/02/1999	7090.1
UNIQUE PAINTING	NOVATO	610520	05/28/1999	7085.6
US ELECTRIC & TELECOM	ARCADIA	724695	03/05/1999	7085.6
UTILITY PAVING COMPANY	HACIENDA HGHTS	620593	03/15/1999	7090.1
VALLEY ROOFING OF MARIN	SAN RAFAEL	693293	05/12/1999	7109A,B, 7113, 7115 (7030), 7120,7110 (1689.7,7159), 7107
VISTA GLASS AND MIRROR	SANTA BARBARA	686352	03/25/1999	7090.1
VISTAUNET ELECTRIC	NEWPORT BEACH	677213	05/03/1999	7090.1
WESTCOAST GUNITE	PALMDALE	573653	03/24/1999	7090.1
WESTSIDE DESIGN AND CONST	LOS ANGELES	637955	04/20/1999	7090.1
WHYTE RHOAN CONST	TUSTIN	588998	04/05/1999	7085.6
WILLHOLD COATINGS/ROOFING	HEALDSBURG	697494	05/27/1999	7085.6
WREN DANA CERAMIC TILE	WOODLAND	642874	04/29/1999	7090.1
WRIGHT CONSTRUCTION	MORRO BAY	363515	03/15/1999	7090.1

## The Evolution of Nigeria 419

An old scam targeting contractors has re-surfaced as a new, get-rich-quick scheme. A 13-year-old Nigerian con game (named “419” after a relevant Nigerian criminal code) has been updated from a letter scam begun in 1986, which evolved into a fax campaign, and is now an Internet and e-mail racket.

Nigeria 419, which has netted \$5 billion worldwide and grown to become the third largest industry in Nigeria, targets businesses with access to commercial and personal bank accounts. According to the 419 Coalition, a private organization designed to combat the Nigerian scam, letters and e-mails describe an opportunity to transfer government funds from Nigeria to the United States. The communication asks the recipient to forward bank account information and signed documentation.

According to the 419 Coalition, perpetrators of this scam drain the victim’s bank account. Some of those who have attempted to retrieve funds from Nigeria have either been murdered, or kidnapped and ransomed.

If you have received Nigeria 419 correspondence, please forward appropriate written documentation to the United States Secret Service, Financial Crimes Division, 950 H Street, NW, Room 5300, Washington, D.C. 20001; telephone at (202) 406-5850; or through the Internet at [www.treas.gov/usss/](http://www.treas.gov/usss/). *The Secret Service investigates the perpetrators of this scheme, not those victimized by it.*

Nigerian officials are concerned about the country’s business reputation, but have been unable to control the scam. The obvious solution is to avoid get-rich-quick schemes altogether.

## Report of the Registrar

Continued from page 4

*to help contractors run better businesses, but the battle is not yet won. It is still important for our messages to reach contractors and consumers. Above all else, we need to improve the skills and knowledge of California contractors so we can say without doubt that California contractors are the best in the world. We appreciate your help in working with us to make this vision a reality.*



## What Would You Do?

**R**ichard Hanlin, owner of Hanlin Construction in San Francisco since 1974, poses this question to California's contractors.

"It is a dilemma for a contractor when presented with a plan to solve. For example, there is a structural problem in an existing building and, as a contractor, you know a cheaper, but equally sound, approach to accomplish the same purpose. Do you: (a) reveal your method at the bidding stage and perhaps become a bidder on your own idea? or (b) wait until you get the job and tell what you know?"

Tim Allard of Home Improvements by Tim Allard in Canyon Lake was the only contractor to list the same repairs as the state inspector during a Dateline NBC investigation, and his price came within \$100 of the inspector's estimated price. Mr. Allard's response to Mr. Hanlin's question is:

"If the question is about plans, you want the plans to be corrected or looked over by an architect. If it's a small job, your considerations might be different. It all depends on the complexity of the plans and the nature of the job your doing. You'll always have to make adjustments here and there against the plans of an architect, but remember your reputation. If you pick the job, remember that you risk your reputation as a contractor. As we all know, in this business that's everything."

If you have an answer for Mr. Hanlin, please fax it to (916) 255-1395, and we will publish a selected number of answers in the next newsletter.

Questions for "What Would You Do?" should be faxed to the same number.

## The Best-Laid Plans

Thank you for your enthusiastic response to the CSLB Publication Order Form offered in the Spring '99 edition of this newsletter. Our FAX machine was somewhat overwhelmed with your many requests and misprinted a few of them. If you have not received your publication order, please try again. Our sincere apologies for the delay. The FAX number is (916) 255-1395.



## We've Only Just Begun to Web

**A**n increasing number of contractors hope to join the estimated 500 million Internet websites designed to attract new business. For many contractors throughout California, the new world of Internet-contracting can be both a lifesaver and a challenging adventure.

"It really wasn't hard to get started with a web page," admitted Rick Dessinger, of California Homes Roofing, whose site generally "nets" one or two clients per month. However, he reports that many of the inquiries originate far from his Long Beach work area, and he must refer them somewhere else.

Contractor and architect Charles A. Ross, owner of Charles A. Ross Company, who enjoys a high response rate to his business web page, also receives many unrelated and out-of-region inquiries. He believes that "people need to be educated about searching the Internet" because most of his hits are unrelated and often from Japan. The popularity of Ross' site is no accident; he first posted a website in 1998 and has worked hard to make sure his site is listed first on most search engines.

Other contractors who may not have been advertising on the Internet as long as Ross have found that being named first is nearly impossible. One business owner laments that those who got there (to search

engines) early are already listed, and "the rest of us have to fight to get listed." He admits that getting started is very slow but he also notes that it is "cheap advertising and is really very cost effective."

The cost of maintaining a web page, aside from the development costs, is usually no more than \$25 per month, reports Ross. Most contractors who maintain web pages report mixed results, and agree it is no get-rich-quick scheme.

Eric Tienken, of The Remodeling Group, who developed a web page for his contracting firm that does half of its business with commercial companies that regularly use the Internet, has found it an invaluable tool for exchange of information.

His company successfully uses an on-line response form which encourages customers to submit all relevant information regarding a proposed job. Most customers do so, which streamlines the whole information exchange process.

"There is no longer a need for our company to explain itself, and no reason for us to ask them additional questions once the form is filled out. The ones who use the website are ready to begin the construction process from day one," said Tienken.

## Correction: How to order the California License Law and Reference Book

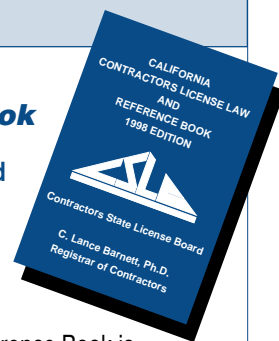
**S**oon after we published the Spring 99 California Licensed Contractor newsletter, the Department of General Services' counter sales address and phone number changed. The new counter sales information is in blue. The mail order information did not change.

The 1998 edition of the California Contractors License Law and Reference Book is available from the Department of General Services (DGS). The price is \$17.70, which includes tax, postage and handling and is available as follows:

Counter sales Monday-Friday, 8 a.m.-5 p.m., at the Department of General Services, 1700 West National Drive, Sacramento, CA; (916) 928-4630.

Mail order: Department of General Services, Office of Procurement, P.O. Box 1015, North Highlands, CA 95660. When ordering by mail, send a check or money order payable to Procurement-Publications, and include a street address and the recipient's name. All orders are shipped by UPS and cannot be delivered to a post office box.

**The California Contractors License Law and Reference Book is not sold at any office of the Contractors State License Board.** Copies may be available from specialty book stores.



## CSLB Law Book Survey

Please help us provide better service to you by answering the following questions:

1. Are you aware that the CSLB publishes the *California Contractors License Law and Reference Book*?  
☐ yes   ☐ no
2. Do you have a copy of the book?   ☐ yes   ☐ no  
 If yes, how current is it? \_\_\_\_\_ (year)
3. Did you use one to prepare for your Law and Business Examination?   ☐ yes   ☐ no
4. Do you use one, or would you like to use one in your business?   ☐ yes   ☐ no
5. Please check the sections you use or would like to use if you had the book:
  - ☐ I. The California Contractors License and the Home Improvement Sales Person Registration
  - ☐ II. The Department of Consumer Affairs
  - ☐ III. The Contractors State License Board: License Law, Rules and Regulations and Related Laws
  - ☐ IV. Laws Governing Contractors and Contracts
  - ☐ V. Construction Standards and Safety Regulations
  - ☐ VI. Tax and Filing Requirements
  - ☐ VII. Business Management
6. Which of the following lawbook formats would you consider to be the most user friendly?
  - ☐ Internet access
  - ☐ Compact edition of the lawbook containing contractors license law and regulations only
  - ☐ Published to order by individual section
  - ☐ Complete bound edition of the lawbook (*current format*)
7. What is your primary license classification?  
 \_\_\_\_\_

Please return your survey by  
**September 10, 1999 to:**

**Contractor Survey Team,  
 P.O. Box 26000, Sacramento, CA 95826  
 or fax to (916) 255-4054**

To order your copy of the **California Contractors License Law and Reference Book (1998 Edition)**, see page 7.

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